

**EFFECTIVENESS OF EXTENSION COMMUNICATION METHODS IN DISSIMINATING  
POULTRY PRODUCTION TECHNOLOGIES TO RURAL FARMERS IN IMO STATE NIGERIA.**

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**ABSTRACT**

The study examined effectiveness of extension communication methods in disseminating poultry production technologies to rural farmers in Imo State Nigeria. It specifically described the socioeconomic profile of, poultry farmers, examined the farmers sources of information on broilers production technologies, determine the level of adoption of broiler's technologies by farmers and ascertained the effectiveness of communication methods used by agricultural extension disseminating broilers technologies to the farmers. A multi-stage sampling technique was employed in selecting 120 respondents for the study and data were elicited with the help of a structured interview schedule. Descriptive statistics like mean, percentage and standard deviation were adopted for data analysis. The result shows that they are more male respondents than females and the socio economic profile shows that the mean age was (46.0) years, the mean level of education was 8.5years, the mean extension contact was 3.4 visit, and mean farming experience was (11.6) years. The major sources of information on broilers technologies were friends and neighbours (89.8%) extension agent 86.7%, mobile phone calls (73.4%) and fellow farmers, (66.0%). The farmers adoption level of broilers technology was high with standard feeders space (3.78). mostly adopted while proper selection of broilers ( $x=2.68$ ) chick was the least adopted by the poultry farmers in the study area. Extension communication method in disseminating broilers technology was effective. The major communication method used were; demonstration ( $\bar{X}=3.59$ ), farm visit ( $\bar{X}=3.42$ ), and home visit ( $\bar{X}=3.01$ ). the perceived effect of adoption of broilers technologies on the welfare of the farmers was positive. This study concludes that ADPs communication method was effective although with a few obstacles, therefore the study recommended that farmers should form radio farmer programme, listeners group and arrange to listen to Radio agricultural Programme together in order to avail themselves the opportunity to interact and discuss the content of the broadcast.

Keywords:

Effectiveness, Communication, Methods, Adoption, Technologies

**INTRODUCTION**

Food security exist when the population has access to safe and sufficient food supply so that a normal healthy life can be maintained Yahonna; Ishaq and Mohammed (2021) Normal healthy life cannot be realized unless maintained with a balanced supply of crop and animal protein in human diet. Proteins are the major components of every living cell. Animal protein constitute the essential amino acids and provide the most important protein requirement in human diets compared with plants proteins. Animal protein sources in Nigeria include fish, eggs, milk and meat. The most popular being frozen fish, beef eggs and meat. In south eastern part of Nigeria, the most common meat consumed and produced is the poultry meat otherwise chicken. One of the latest growing segments of the animal industry is that of poultry. The largest producer of poultry in the world are China, and United States. Unlike other meat chicken is generally accepted by most cultures. There is increasing demand for chicken and almost all cultures accept chicken as wholesome meat for human consumption. Nigeria has the highest numbers of poultry farms in Africa and poultry contributes about 25% of the national gross domestic product. Nigeria, produces about 300,000 tons of chicken per annum, and 650,000tonnes of egg (Farma, Fric2013) Poultry Association of Nigeria (PAN) states that Nigeria produces about 1.25 million tonnes of egg per annum. Agricultural institutes have the responsibility mandate on poultry production and technology generation while extension service has the mandate of technology dissemination to the farmers. Despite these efforts, Nigerian domestic demand for poultry product when compared with other countries is still not met, hence poultry demand depends on smuggling of poultry products, despite that poultry products are high on the import prohibition list.

Nigeria agricultural technology transfer policy had emphasized the transfer of the technological information to rural farmers using different agro-technology system. Improvement in poultry production technology could

speed up the rate at which products and processes that have proved successful in developed nations could be adapted and adopted anywhere including Nigeria.

Efficient transfer implementation and adoption of new technologies are paramount to produce a variety of agricultural products in quantities and qualities to satisfy local, regional and international demands in Nigeria (Maduekwe, 2010). Agricultural extension is a driving force responsible for the growth of agricultural productivities by transferring modern scientific-based improved technologies to rural farmers and consequently strengthen the national economy.

Technology transfer takes place through a well organized extension systems in a continuous process of passing useful information to farmers and assisting them to use effectively new technologies for increased production.

Agricultural development programme is the foremost government funded agro-technology transfer outfit but the livestock development component is responsible for the transfer of improved technologies for the transfer of improved technologies for small ruminants and poultry products for Imo State agricultural development programme, 2020). Imo State Agricultural Development Programme uses different methods of communication pattern to disseminate improved technologies to farmers. Small scale poultry farmers are the major producers of poultry meat in many countries. Improving strategies of the small holders poultry farmers require special strategies to move from no-input scavenging poultry keeping to profit centered egg and meat production. Improving skills of these broilers farmers has great effect on their production efficiency, increased market shares and income (Huque, 2012).

Information in the right time is a missing link in effective transfer of technologies to farmers especially women and effective communication methods to educate poultry farmers on the new technologies to stimulate their production. The poultry industry is the fastest means of livelihood in bridging the protein deficiency gap prevailing in the diet of Nigerians especially Imo state citizens. Although poultry producers in Nigeria is associated with numerous problems ranging from egg production problems, meat production, poor weight, diseases, feed conversion and management problems. To address these problems there is need for effective transfer of production technologies on broiler farmers.

Imo state agricultural development programme has transferred the following improved production technologies to broiler producers, among them were; proper siting of the poultry house, proper ventilation, sourcing of breeds, proper stocking density, adequate brooding, proper handling of birds, proper disease prevention practices, adequate feeding practices and proper and timely vaccination practices, good hygiene

practices and seeking veterinary services promptly. Despite the high availability of poultry technologies developed by researchers and transferred by extension service poultry production in Imo state is still far from its maximum potential. Their level of broiler production is not yet commensurate with the level of broilers technologies being disseminated. Sustained poultry production cannot be realized without a solid and functional extension network therefore effective communication of research outcomes to broilers farmers and feedback on the farmers farm. The use of effective communication method by extension agents.

To teacher farmers at their door steps will bring the desired changes studies on communication methods by extension agents in adoption in this study area focused on poultry production with little attention on broilers production with little attention on broilers production in Imo state, Nigeria is not yet ascertained. This is on this backdrop the need for the study. The study sought to assess the effect of agricultural development programme on adoption of broiler production technologies in Imo state Nigeria. The specific objective of the study were to describe the selected socio-economic profile of the broiler farmers In Imo state, examine the sources of information on broiler production technologies, determine the level of adoption of broilers production technologies by the farmers, and ascertain the effectiveness of communication methods used by ADP in dissemination of broiler production technologies,

## METHODOLOGY

The study was conducted in Imo State, Nigeria. It lies within latitude 4° 45'N and 7° 15'N and longitude 6° 50'E and 7° 25'E. Imo state has 27 LGA and Owerri as its capital other major towns are Okigwe, Orlu, Mbaise, Oguta and Mbano, Ideato amongst approximate others. The state occupies a land mass of 5.530km with a population of 4.5 million persons and the population density of 230-1400 persons per square kilometer (Mbah and Njoku, 2021). The main rivers in the state are Imo Rivers, Otamiri and Njaba River. The major lakes are in Oguta and Abadaba Lake in Obowo. (Okezie and Okpokiri, 2021). It is bordered by Abia state on the east, River Niger, and Delta State to the West, Anambra State to the North and Rivers state to the south. The main occupation of the people is predominantly farming. The rainy season begins in April and last until October with annual rainfall ranging from 1500mm to 2200mm, annual temperature above 20°C creates an annual relative humidity of 75% with humidity reaching 90% in rainy season. The people speaks igbo language and are predominantly Christians.

The population for the study consists of all poultry farmers in Imo state. The sample frame consist of 800 broiler poultry farmers registered with the poultry association of Nigeria, Imo state chapter (PAN, 2021).

Multi-stage and purposive sampling techniques were used to selected extension blocks circles, sub-circles and broiler farmers. In the first stage, one (1) extension block was purposively selected from each of three agricultural zones in the state based on the high concentration of broiler poultry farmers in the areas. The extension blocks were Ezinihitte Mbaise, Orlu and Obowo. This gave a total of three (3) extension blocks. In the second stage two (2) circles were purposively selected based on high concentration proximity and convenient to the researchers. The circles were, chokozones and Obizi in Ezinihitte Mbaise for Owerri Zone, Alike and Umunogho, in Obowo for Okigwe agricultural zone, Amifeke and Owerri Ebiri in Orlu from Orlu agricultural zone.

Thirdly, 20 broiler farmers were randomly selected based on the list of sample frame and registered members of poultry Association. This gave a total of 120 broiler farmers that formed the sample size of the respondents. The instrument used for data collection was the interview schedule. The instrument made use of pilot testing conducted with 12 copies of the interview schedule farmers selected outside but near to the study area. After computing the scores with test-retest method using moment of correction coefficient, a reliability coefficient value of 0.75 was obtained. The findings of this study provided the needed empirical evidence of effect of extension service communication methods on adoption of broiler production technologies in Imo state, Nigeria. This study will help to proffer solution to the perennial problem of malnutrition in order to re-direct broiler producers on the need to adopt broiler production

technologies for increased productivity. Data collected were analyzed using descriptive statistics like percentage, frequency counts and means and inferential statistics of multiple regression, were used in actualizing the influence of communication method on adoption of technology.

Objective I which dealt with selected socio-economic profile was analyzed using frequency count, percentage and mean. Objective ii, which was sources of information on broiler production technologies was analyzed using frequency counts and percentages. Objective iii which dealt with broiler farmers level of adoption of broiler technologies was realized using a 4-point Likert type scale of always adopted (A) = 4, sometimes, adopted (SA) = 3 Rarely adopted (RA) = 2 and never adopted = 1. The mean score was calculated by adding the nominal values of each response category. Thus:  $4+3+2+1=10/4=2.5$ . giving the mean value of 2.5 Any item with 2.5 and above was regarded as being adopted while any mean score less than 2.5 was regarded as not adopted. Objective 4 which ascertained the effectiveness of Agricultural Extensions communication method, disseminating information on broilers production technologies was analyzed using a 4 point Likert type of scale of highly effective (HE)=4; effective (E)=ineffective (IE)= 2 and highly ineffective (HIE)=1

$$\text{Thus } Efn/n = \frac{4+3+2+1}{10/4} = 2.5$$

The mean score was 2.5 any response that scored 2.5 and above was regarded as effective. While any score less than 2.5 was regarded as ineffective.

**RESULTS AND DISCUSSION**

Table 1: Socioeconomic profile of boiler farmers (n=120)

Socioeconomic factor	Frequency	Percentage %	Mean
<b>Gender</b>			
Male	75	62.5	
Female	45	37.5	
<b>Age in years</b>			
<30	15	12.5	
40-49	40	20.8	
50-59	35	33.3	46.0 years
60 and above	5	4.2	
<b>Level of education (years spent in school)</b>			
0 (no formal education)	5	4.2	
1-6	25	20.8	
7-12	30	25.0	85 years
13-18	55	45.8	
19 and above	5	4.2	

Poultry farming experience (years)			
1-5	65	54.2	
6-10	30	25.0	
11-15	10	8.8	11.6 years
16-20	12	10.0	
21 and above	3	2.5	
Level of broiler production (in numbers of chicks)			
<100	70	58.3	
100-300	30	23.0	
301-400	10	8.3	
401-500	7	5.8	
501 and above	3	2.5	
Annual income (₦)			
10,000-20,000	15	12.5	
21,000-30,000	28	23.3	
31,000-40,000	32	26.7	160.23
41,000-50,000	13	10.8	
51000-60,000	20	16.7	
61,000 and above	12	10.0	
Membership of social organization			
Cooperative society	55	45.8	
Farmers association	70	58.3	
Thrift association	32	26.7	
Church association	69	57.5	
Household size			
1-4	42	35.0	
5-8	48	40.0	8 persons
9-12	25	20.8	
13 and above	5	4.2	

**Source: field survey, 2020**

The distribution of the socio-economic profile of broiler farmers is presented in table 1 data in the table show that 62.5% broiler farmers were males while 37.5% of them were females. This findings indicates that males constitutes majority of broiler farmers in the study area. This findings agree with that of AchojaOfaku and Okoh (2017) that males dominated poultry farm enterprise in delta state. This finding disagrees with that of Jane, OdoAsadu and Enwere (2013) that asserted that poultry farmers in Enugu North Area were dominated by females. Results showed that 33.3% belonged to the age bracket of 40-49 years old. As 29.2%, 20.8% belong to the age group of 50-59 years and 31-39 years respectively. The mean age was 46.0 years. This finding implies that broilers farmers were In active and prime ages. This implies that they are ready and innovative in

poultry and ready to adopt modern technologies. This finding was in consonance with that of jane, et al (2013) that stated that poultry farmers in Enugu state, were within the age range of 35-44 years and that of Aphunu and Agwu (2013) who observed that farmers in Delta State fall within 30-40 years. Results indicated that 45.8% of the respondents spent 13-18 years in school as 25.0%, 20.8% spent 7-12 years and 1-6 years in school. This implied that reasonable proportion of broiler farmers in Imo state, had secondary and tertiary education. The implication of this findings is that most of them were literates. This is an advantage to adoption and utilization of broilers poultry technologies as education has shown to be a factor in adoption of high yielding modern farm practice (Njoku, 2016). The mean level of education 8.5 years. The result indicated high

level of education among broiler farmers. Would likely make them more responsive to many agricultural extension programme and policies since education provides individuals with a tool to accept positive changes. This finding agrees with Owodale Ovesolayekimi and popoolo (2013 Chaket al 2013) that observation education as positive correlate of adoption of livestock production technologies among farmers in south-eastern Nigeria. The production level of broiler farmers shows that 58.3% of broilers farmers had less than 100 birds, as 25.0% raised between 100 and 300 birds, this findings indicate that majority of the respondents had small stock size. This affirms the assertion that most of the broiler farmers in the area were small scale farmers. Results showed that 26.7%, 23.3%, 16.7% and 12.5% of broiler farmers had annual income of N31,000-40,000 N21,000-30,000 and N51,000-60,000 respectively. These implies that broilers farmers earned merger income and cannot be able to meet their family needs. The low level of income would be connected to low stock size. Membership of social organization indicate that 45.8%, 58.3%, 57.5% and 26.7% of broiler farmers belonged to cooperative societies, farmers association church association and shift association respectively. The implication of this findings may be attributed by membership of social organization. This is in line with Oyeyinka, Raheem, Ayanda and Abiona(2011) that observed high participation of social organization. This finding disagreed with Adebayo et al(2015), Sylvia (2013). Membership of social organization impeded adoption of improved technologies due to group social influence.

Household size of broiler farmers indicate that 40.0%, 35.0% and 20.8% percent of respondents had 5-8 persons, 1-4 persons and 9-12 persons respectively. The mean household size was 8 persons. This implies that more family labour will be available, since relatively large household size is an obvious advantage with respect to farm labour supply. Result shows that 54.2%, 25.0% and 10.0% had 1-5 years, 6-10 years, 16-20 years of experience respectively. The mean broiler production experience of 11.6% years. This is long enough for hastening of most farm operations. This long experience is an advantage for increased agricultural production since it could encourage rapid adoption of improved technologies.

Result also shows that 54.2%, 23.3% and 10.0% of the broiler farmers had 1-2 times, 3-4 times and 5-7 times extension visits respectively. The mean extension contact was 3.4 visits which implied low extension contact. This low extension contact do not ought well for technology adoption and dissemination. This low extension contact appears to mean that extension agents are not discharging their functions as well as promoting poultry farm enterprise in Imo state. This could be due to lack of motivations, mobility problems and poor conditions of extension work.

The source of fund of broiler farmers indicate that 52.5%, 51.7%, 40.0% and 26.7% of broiler farmers sourced their funds through microfinance banks, personal savings, cooperative sources and relatives respectively. This finding implies that broiler farmers sourced their funds through various sources but informal sources were more prominent in the study area.

**Table 2; Distribution of respondent by their source of information on broiler production technologies**

Sources of information	Frequency	Percentage %	Rank
Extension agents	104	86.7	2 <sup>nd</sup>
Radio programme	64	53.5	6 <sup>th</sup>
Television programme	57y	47.7	7 <sup>th</sup>
News letters print media	35	29.3	10 <sup>th</sup>
Mobile phone	89	73.4	3 <sup>rd</sup>
Internet	31	73.4	3 <sup>rd</sup>
News papers			
Fellows farmers	79	66.0	4 <sup>th</sup>
Friends/ related neighbor	107	89.8	1 <sup>st</sup>
Village meeting	47	39.5	8 <sup>th</sup>
Town cries			
Cooperative societies	43	35.9	9 <sup>th</sup>
Non-government organization	33	37.7	11 <sup>th</sup>
Interpersonal	68	56.6	5 <sup>th</sup>

**Source: field survey, 2020**

The distribution of broiler farmers by Technologies sources of information is presented in Table 2. The data in the table shows that extension agents (86.7%), friends

(89.8%), mobile tone (73.0%) radio – programme (53.5%) television programme (47.7%) fellow farmer (66.0%) and village meeting (39.50%). The findings

revealed that broiler farmers in Imo state use more of inter personal information sources. The result show that the order of preference or ranking of the information sources investigated were as follows friends/neighbours (89.8%), extension agents (86.7%) mobile phone calls (73.4%) follows farmers (66.0%), inter-personal (56.6%) radio-programme (53.3%), television programme (47.7%) fellow farmers (66.0%) and village meetings(39.5% ). Finding revealed that broiler farmers in Imo state use more of inter-personal information sources. The result show that the order of preference or ranking of the information sources investigated were as follows /neighbors (89.8%), extension agents (86.7%) mobile phone calls (73.4%), fellow farmers (66.0%)

inter-personal (56.6%) radio programme (53.5%), television programme (47.7%) village meering (39.5%) and internet (25.6%).

This is in line with that of Aphanu and Aloma (2011) that asserted that mobile phone was commonly used by rural farmers more than other communication sources. The findings agreed with Ekedo (2016) who affirmed that cassava farmers in south east were not aware of internet as waste source of information in farming. The implication of these findings is that these sources of information should be promoted by relevant agricultural development agencies.

**Table 3: Distribution of respondents Adoption of broilers production on technologies**

Broiler technologies	Mean	Standard deviation
Proper selection of broiler Chicks	2.68	1.08
Proper selction of site	2.79	1.09
Adequate housing	2.89	0.89
Proper ventilation	3.12	1.13
Adequate disinfection	3.50	0.54
Regular letter management	3.65	0.48
Adequate floor space	3.53	0.50
Adequate feeding practice	3.44	0.57
Adequate vaccination schedule	3.07	1.07
Proper brooding practice	8.38	0.83
Sufficient lighting practice	3.42	0.70
Adequate water space	3.62	0.54
Standard feeders space	2.78	0.42
Grand mean	3.30	

**Source: field survey 2020**

Result in table 3, shows that farmers had high adoption level of broiler production technologies with a grand means of ( $x=3.30$ ). Thirteen (13) production technologies were investigated. They were standard space ( $x=3.78$ ), litter management ( $x=3.65$ ) adequate water space ( $x=3.62$ ), adequate floor space ( $x=3.53$ ). Adequate disinfection ( $x=3.56$ ), adequate feeding, practice ( $x=3.44$ ), brooding practice ( $x=3.38$ ) proper

ventilation ( $x=3.07$ ), proper housing ( $x=2.89$ ), proper site selection ( $x=2.68$ ). all the technologies investigated had means score above the ( $x=2.5$ ) benchmark. This implies that broiler farmers in the area had high adoption level of production technologies available to them. The implication of the findings could be main willingness to adopt improved technologies inorder to expand their farms so that they can make profit hence broiler

production is a lucrative farm enterprises. The result showed that the standard deviations were closely packed and small. The implication of this data had high degree of uniformity and reliability of the results. The finding

was in consonance with that of Onuh and Igwe M. (2019) that explained that the smaller the standard deviation the higher the degree of reliability of the estimates.

**Table 4: distribution of respondents by effectiveness of extension communication methods disseminating broilers technologies**

Communication method	Mean (x)	Standard
Agricultural radio programme	2.94	0.90
Television programme	2.78	0.84
Agricultural bulletin	2.12	0.73
Leaflet	2.08	0.71
Home visit	3.01	0.98
Farm visits	3.42	0.85
Mobile phone contact	2.52	0.88
Demonstration	3.59	0.98
Village meeting	2.56	
Grand mean	2.78	

**Source: field survey, 2020**

**Mean >2.5 effective**

Result in table four revealed that seven (7) out of the nine communication methods used by Agricultural extension in disseminating broiler production information were effective while two (2) were considered ineffective by the farmers. The finding indicated that some mass media and interpersonal communication methods are better communicated methods that would be effective in promoting adoption of broiler technologies in Imo State.

This finding agreed with that of Nwachukwu (2010) that radio is an effective communication method in adoption of organic farming. This is in line with Asadu *et al.*; (2010) and Madukwe, 2010, (2013) that communication methods used by extension agents in disseminating innovation in Imo state, Nigeria were mobile phone calls, farm and home visit. The results showed that the standard deviations were closely packed and small. This

finding agreed with Onuh and Igwenma (2019) that affirmed that the smaller the standard deviation, the higher the degree of reliability of the estimates.

The distribution of broiler farmer's effectiveness of Agricultural Extension communication method in dissemination broiler production technologies is presented in table 4. The table shows that a total of nine (9) communication methods were used by Agricultural extension in disseminating broiler production technologies. They were radio programmes, television programme agricultural bulletin, leaflets, home visit, farm visit, mobile phone contacts, and demonstration and village meetings. The mean score of the communication methods were as follows, demonstration (x=3.59), farmers visit (x=3.42), home visit (x= 3.01), radio programme (x=2.94).

## CONCLUSION AND RECOMMENDATION

The study examined the effectiveness of extension communication methods in disseminating poultry production technologies to farmers in Imo State Nigeria. The level of adoption of farmers was strongly linked to their age, household size, annual income, educational level and while communication method used by extension agents was influenced by socioeconomic factors of the farmers. The study showed that the socio economic and communication related characteristics of the farmers significantly influenced the perceived effectiveness of the communication method used by extension service but still extension agents agent communication method was effective in disseminating

broiler technologies to rural farmers. Although perceived effectiveness of the communication method was hindered by insufficient visit of extension agent, language translation of message and poor timing of workers. Therefore it is recommended that extension agents should intensify effort on the communication method that will positively influence poultry production.

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